

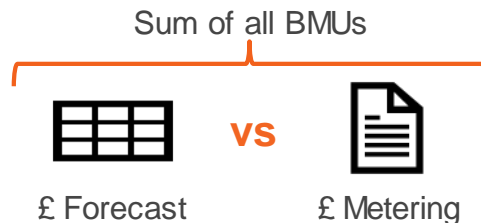
Forecasting Performance Variance

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Forecasting Performance VAR (FPVAR)

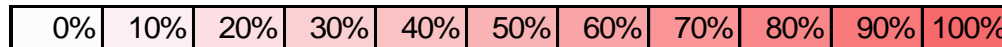
What: FPVAR is the variance between the value of **forecast** demand and **actual** demand



Why: FPVAR is one of the inputs that determines the amount of security required for the following year

Perfect forecasting

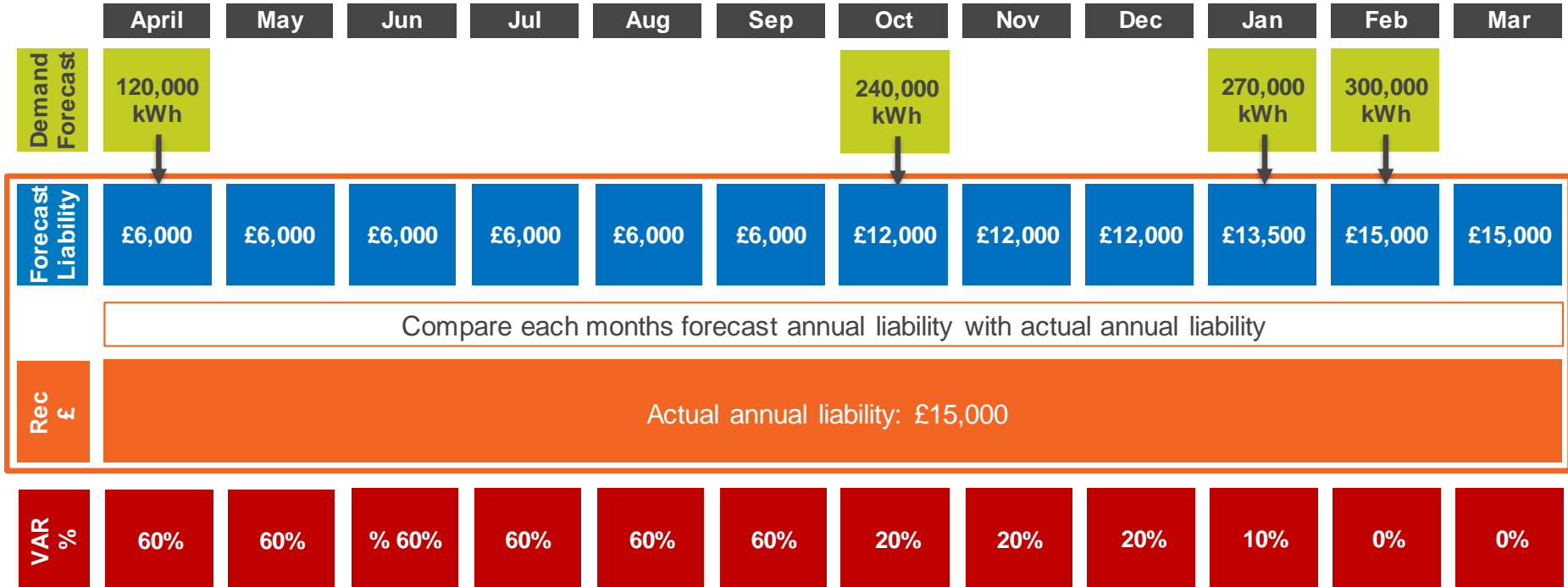
No forecast submitted



When:

- Calculated in July, using values from Initial Demand Reconciliation
- Used in security calculations from 1 October to 30 September

Forecasting Performance VAR (FPVAR) - NHH example (1)



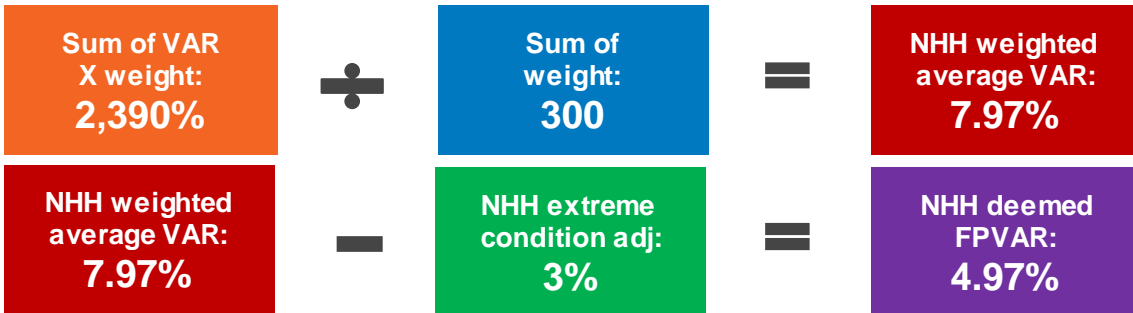
$$\text{VAR} = (\text{Actual} - \text{forecast}) / \text{actual}$$

A positive VAR indicates under-forecasting

A negative VAR indicates over-forecasting

Forecasting Performance VAR (FPVAR) – NHH example (2)

	April	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar
VAR %	60%	60%	60%	60%	60%	60%	20%	20%	20%	10%	0%	0%
Forecast Weight ($\Sigma = 300$)	0	0	0	0	0	0	0	41	49	59	70	81
VAR % x Weight	0	0	0	0	0	0	0	820 %	980 %	590 %	0 %	0 %



Forecasting Performance VAR

- HH FPVAR is calculated on the same principles as NHH, but using HH forecast weightings defined in CUSC
- All FPVAR(s) are sent to Suppliers by the end of July
- Supplier can request a revision to the FPVAR
- The FPVAR is used in the calculation of security requirements .The greater the FPVAR the greater potential for a higher amount of security.

If you want to know more about FPVAR, come to the workshop later